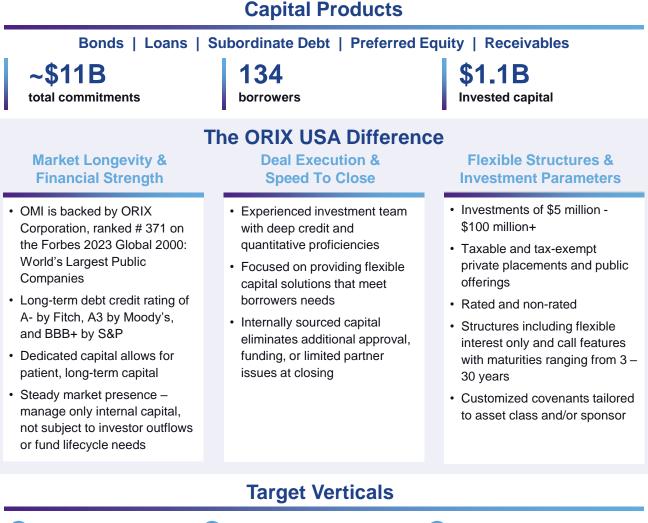
## ORIX USA Municipal And Infrastructure



ORIX CORPORATION USA'S MUNICIPAL AND INFRASTRUCTURE GROUP ("OMI") is an innovative investor, offering flexible capital solutions incorporating debt and equity for both public and private sponsors. OMI provides an underserved array of clients in the municipal, infrastructure, healthcare, senior housing, education, project finance and real estate sectors with capital solutions featuring covenants and structures generally unavailable in the public markets. We can tailor either taxable or tax-exempt opportunities (including non-recourse) across the maturity spectrum through either private placements or public offerings. With pricing and structure negotiated upfront, and ORIX USA's balance sheet supporting its commitments, OMI provides borrowers with a high degree of certainty around key terms and execution.

Since 2008, OMI had over \$11 billion in total commitments and currently has invested \$1.1 billion in capital to 134 borrowers. The team is backed by the stable, long-term, and global sponsorship of ORIX Corporation USA's parent company, ORIX Corporation, a publicly traded company with more than \$108 billion in balance sheet assets as of March 2024.



- LAND DEVELOPMENT
- CHARTER SCHOOLS
- HEALTHCARE

AFFORDABLE HOUSING

- DISTRESSED
- SENIOR HOUSING

HIGHER EDUCATION

- INFRASTRUCTURE
- PROJECT FINANCE

#### **Representative Transactions**

#### \$14.7M

Bond financing for a non-profit's acquisition of four affordable multifamily properties

Sole Bondholder Tax-Exempt Bonds

#### \$21.1M

Tax increment receivables purchase for a central business district mixed use tower

Sole Investor Property Tax Increment Receivables

#### \$20.4M

Bond financing for the construction of a senior housing community

Sole Bondholder Tax-Exempt Bonds

## \$23M

Special District bond purchase for a mixeduse development

Sole Bondholder Junior Subordinate Bonds

#### **\$18.2M** Special district bond receivables purchase for a residential housing

Sole Investor Bond Receivables

development

#### \$38.4M

Bond financing for a Non-profit's acquisition of four senior housing communities

Sole Bondholder Tax-Exempt Bonds

#### \$50M

Special district bond receivables purchase for a residential housing development

Sole Investor Bond Receivables

## \$38.5M

Special district future tax revenues for a mixeduse redevelopment

Sole Investor Future Real Estate Tax Revenues

#### Contact Us

#### \$12.3M

Mezzanine debt financing for the expansion of a senior housing community

Mezzanine Debt Investor Mezzanine Debt Financing

## \$18.1M

Special district bond purchase for commercial mixed-use development

Sole Bondholder Tax-Exempt Bonds



#### Rob Wetzler

Managing Director Head of ORIX Corporation USA's Municipal & Infrastructure Group



Rob.Wetzler@orix.com

# Ser.

#### Ben Forrest Managing Director Head of Originations – ORIX Corporation USA's Municipal & Infrastructure Group Ben.Forrest@orix.com

#### **About ORIX Corporation USA**

Since 1981, ORIX USA has served the middle market with creative and flexible capital solutions, delivering through a capital base that combines the strength of its balance sheet with funds from third-party investors seeking access to attractive alternative investments. With a focus on private credit, real estate and private equity, ORIX USA and its subsidiaries — ORIX Advisers, ORIX Capital Partners, Signal Peak Capital Management, Boston Financial, Lument, Real Estate Capital and NXT Capital— have approximately 1300 employees across the U.S. ORIX USA and its family of companies have \$85 billion in assets, which include \$26.8 billion of assets under management, \$48.6 billion in servicing and administration assets, and approximately \$9.2 billion in proprietary assets, as of March 2024. Its parent company, ORIX Corporation, is a publicly owned international financial services company with operations in 30 countries and regions worldwide. ORIX Corporation is listed on the Tokyo Stock Exchange (8591) and New York Stock Exchange (IX). For more information, visit orix.com.

All data as of March 31, 2024 unless otherwise noted. **Past performance is not a guide or otherwise indicative of future results.** All historical investments are available upon request. The information included herein is for general informational purposes only and does not constitute an offer, invitation, solicitation, or recommendation in relation to the subscription, purchase or sale of any security or strategy.

(1) Facility sizes subject to underwriting and internal approval process.