# **ORIX USA** Overview



# We are an alternative asset manager and investor

ORIX USA specializes in private credit, real estate, and private equity solutions for middle market focused borrowers and investors. We serve institutional investors globally through a broad, integrated asset management platform, combining our robust balance sheet with third-party investor funds for a strong alignment of interest.

~\$89B<sup>1</sup>

\$39.4B assets and commitments

\$49.4B servicing and administering assets

employees

offices

40+ year U.S. history

300 +institutional clients globally

# Key U.S. investment strategies: Platform breadth unique in the middle market

We combine investment experience and expertise, financial stability, and a long-term perspective with deep insights into a broad range of sectors and industries.

#### **Private Credit**

### **Direct Lending**

#### **NXT Capital**

Middle market secured. sponsor focused lending and financing

#### **Growth Capital**

Private credit to latestage growth companies

### Infrastructure and **Public Finance**

High yield infrastructure connected to U.S. public finance

# **Broadly Syndicated**

# **Signal Peak Capital** Management

Broadly syndicated senior secured loans and CLOs

#### **Securitized Credit**

#### Structured Credit

U.S. commercial and residential mortgagebacked assets

#### **Asset-Based Finance**

Bespoke private loans backed by equipment, esoteric assets, and coreplus infrastructure

### **GP Solutions**

Private equity fund and management company capital solutions

# **Real Estate**

**Boston Financial** 

# Equity capital for taxadvantaged investments in low-income housing tax credits (LIHTC)

#### Lument

Capital solutions for investors in multifamily, affordable and seniors housing, and healthcare real estate

# Real Estate Capital

Balance sheet financing solutions

## **Private Equity**

## **ORIX Capital Partners** Control private equity investments

Data as of September 30, 2024 unless otherwise noted.

<sup>&</sup>lt;sup>1</sup> Includes \$49.4 billion in servicing and administering assets, in addition to \$39.4 billion in funded assets and unfunded commitments across proprietary capital, third party capital and strategic partners investing in ORIX USA's private credit, real estate and private equity businesses. Unfunded commitments are based on a contractual commitment or an expected commitment for an established program based on ORIX USA Group's understanding. Please refer to important notes regarding ORIX USA and Certain Subsidiaries and Business Units on page 2.

# Part of ORIX Corporation, a global leader

ORIX Corporation is a diversified multinational financial group active around the world in leasing, financing, private equity investment, asset management, renewable energy investment and operations and more. Founded in 1964, it is based in Tokyo.

\$490B

total assets under management

~35,000

employees in 30 countries worldwide

A-/A3/BBB+

investment-grade credit ratings from Fitch, Moody's, and S&P

\$114B

total balance sheet assets

\$26.5B

approximate market capitalization

Tokyo 8591 NYSE:IX

Publicly traded on the Tokyo and New York Stock Exchanges

# **Sustainability focused**

## **ORIX Corporation**

Included in: MSCI Japan ESG Select Leaders Index; MSCI Japan Empowering Women Index (WIN); S&P/JPX Carbon Efficient Index; FTSE Blossom Japan Sector Relative Index; FTSE4Good Developed Index; Morningstar Japan ex-REIT Gender Diversity Tilt Index

#### **ORIX USA**

Our integration approach helps identify and manage ESG risks<sup>1</sup> when considering new investments or reassessing current holdings, and also allows us to:

- · Conduct more thorough analyses
- · Strive to make better-informed decisions
- Potentially create greater long-term value for our stakeholders

# Contact us



Damon Krytzer Head of Investor Solutions



Damon.Krytzer@orix.com



David DeMilt
Managing Director, Investor Solutions



David.DeMilt@orix.com



Xianji Quan
Managing Director, Investor Solutions



Xianji.Quan@orix.com

All data presented as of September 30, 2024 unless otherwise noted.

The information included herein is for general informational purposes only and may not be relied on in any manner as legal, tax, accounting or investment advice or as an offer to sell, or the solicitation of an offer to buy, an interest in any fund or other investment product which can only be made by an offering memorandum or other relevant disclosure document that contains important information about each fund or investment products' risks, fees and expenses.

Important Information Regarding ORIX USA, Certain Subsidiaries and Business Units: ORIX Advisers is a subsidiary of ORIX USA and is registered with the U.S. Securities and Exchange Commission (the "SEC") as an investment adviser. Signal Peak Capital Management is the leverage credit team of ORIX Advisers. ORIX Capital Partners is the private equity team of ORIX Advisers. Growth Capital is the growth lending team of ORIX Advisers. Structured Credit and Asset Based Finance are the private credit teams of ORIX Advisers. Lument Real Estate Capital Holdings, LLC ("Lument") is a subsidiary of ORIX Corporation USA. Lument provides investment advisory services through Lument Investment Management, LLC, a registered investment adviser with the SEC. NXT Capital Investment Advisers LLC ("NXT") is also a subsidiary of ORIX USA and is registered with the SEC as an investment adviser. Registration with the SEC does not imply a certain level of skill or training. Additional information with regard to the various ORIX-affiliated investment advisers and the various ORIX USA investment teams and strategies (including changes to the investment teams over time) noted in this document is available upon request. The GP Solutions, Real Estate Capital and Infrastructure and Public Finance business units within ORIX USA manage proprietary investments only and are not currently part of any registered investment adviser. Boston Financial is a subsidiary of ORIX USA but is not registered as an investment adviser with the SEC. Securities are available through Lument Securities LLC, a subsidiary of ORIX USA. Lument Securities, LLC is registered as a broker dealer with the SEC and is a moment of FINRA/SIPC. Certain employees of ORIX USA and its subsidiaries are registered representatives with Lument Securities, LLC. This document has been prepared for institutional and qualified investors only. It has not been filed with FINRA and may not be reproduced, shown, quoted to, or used with members of the public.

<sup>&</sup>lt;sup>1</sup> ORIX USA's ESG policy reflects the principles of the United Nations Global Compact and Principles for Responsible Investment and bases the integration of its policy on the SASB framework with a focus on materiality. As of February 2023. ORIX USA's parent company, ORIX Corporation, is a signatory of the UN Global Compact and ORIX USA is a signatory of the UN PRI.