ORIX USA GP Solutions



ORIX Corporation USA's GP Solutions Group provides strategic capital for Private Equity GPs to optimize portfolio management, enhance limited partner engagement, and capitalize on strategic management company initiatives.

GP Solutions

NAV FINANCING

- Capital is raised based on the value and performance of one or more remaining assets in a fund (or multiple funds)
- Proceeds employed for portfolio company add-on acquisitions, growth initiatives, or capital structure optimization; new platform investments; passive investor or limited partner liquidity
- Customized structuring to meet GP's objectives in context of portfolio company and limited partner dynamics

GP FINANCING

- Capital is raised at GP management company level to fund strategic initiatives based on economics of firm
- Proceeds employed to increase GP commitment to funds, provide liquidity to passive investors, and/or launch new investment strategies
- Bespoke non-dilutive structures with finite life

STRUCTURED LIQUIDITY SOLUTIONS

- Additional investment capacity beyond full deployment
- Fully customizable to manage priorities and cost of capital
- Enabling GPs to capitalize on opportunities to create strategic differentiation

Strategic Objectives

- · Execute Portfolio Company Acquisitions
- · Fund Portfolio Company Growth Initiatives
- Invest in Additional Platform Companies
- · Optimize Portfolio Company Capital Structures
- · Acquire Passive / Co-Investor Interests
- Potentially Boost DPI & IRR Via Distributions to Limited Partners
- Acquire Limited Partner Secondary Interests
- Invest in Strategic Growth of Firm
- · Increase GP Commitments to Funds
- Provide Liquidity to Passive Management Company Partners / Investors

The ORIX Corporation USA Difference: A Combination of Investment Experience, Innovation, Perspective, and Capital





¹ As of December 31, 2024. Includes \$49.6 billion in servicing and administering assets, in addition to \$39.4 billion in funded assets and unfunded commitments across proprietary capital, third party capital and strategic partners investing in ORIX USA's private credit, real estate and private equity businesses. Unfunded commitments are based on a contractual commitment or an expected commitment for an established program based on ORIX USA Group's understanding.

An Investing and Financing Partner To the Middle Market

Since 1981, ORIX Corporation USA ("ORIX USA") has served the middle market with creative and flexible capital solutions. As a subsidiary of ORIX Corporation, our established financial stability and access to capital empowers us to align with our clients while designing and implementing forward thinking capital solutions and investing our balance sheet in nearly all of our investment strategies

ORIX USA Key Investment Strategies

Private Credit Real Estate Private Equity

Direct Lending

NXT Capital

Middle market secured, sponsor focused lending and financing

Growth Capital

Private credit to latestage growth companies

Infrastructure and Public Finance

High yield infrastructure connected to U.S. public finance

Broadly Syndicated Loans

Signal Peak Capital Management

Broadly syndicated senior secured loans and CLOs

Securitized Credit

Structured Credit

U.S. commercial and residential mortgage-backed assets

Asset-Based Finance

Bespoke private loans backed by equipment, esoteric assets, and coreplus infrastructure

GP Solutions

Private equity fund and management company capital solutions

Boston Financial

Equity capital for taxadvantaged investments in low-income housing tax credits (LIHTC)

Lument

Capital solutions for investors in multifamily, affordable and seniors housing, and healthcare real estate

Real Estate Capital

Balance sheet financing solutions

ORIX Capital Partners

Control private equity investments

Contact Us



Jed Johnson Managing Director, Head of GP Solutions



Jed.Johnson@orix.com



Thomas Lukens
Director,
GP Solutions



Thomas.Lukens@orix.com

Data as of December 31, 2024. The information included herein is for general informational purposes only and may not be relied on in any manner as legal, tax, accounting or investment advice or as an offer to sell, or the solicitation of an offer to buy, an interest in any fund or other investment product which can only be made by an offering memorandum or other relevant disclosure document that contains important information about each fund or investment product's risks, fees and expenses.

Important Information Regarding ORIX USA, Certain Subsidiaries and Business Units: ORIX Advisers is a subsidiary of ORIX USA and is registered with the U.S. Securities and Exchange Commission (the "SEC") as an investment adviser. Signal Peak Capital Management is the leverage credit team of ORIX Advisers. ORIX Capital Partners is the private equity team of ORIX Advisers. Growth Capital is the growth lending team of ORIX Advisers. Structured Credit, Asset Based Finance and GP Solutions are the securitized credit teams of ORIX Advisers. Lument Real Estate Capital Holdings, LLC ("Lument") is a subsidiary of ORIX Corporation USA. Lument provides investment advisory services through Lument Investment Management, LLC, a registered investment adviser with the SEC. NXT Capital Investment Advisers LLC ("NXT") is also a subsidiary of ORIX USA and is registered with the SEC as an investment adviser. Registration with the SEC does not imply a certain level of skill or training. Additional information with regard to the various ORIX-affiliated investment advisers and the various ORIX USA investment teams and strategies (including changes to the investment teams over time) noted in this document is available upon request. The Real Estate Capital and Infrastructure and Public Finance business units within ORIX USA manage proprietary investments only and are not currently part of any registered investment adviser. Boston Financial is a subsidiary of ORIX USA but is not registered as an investment adviser with the SEC. Securities are available through Lument Securities LLC, a subsidiary of ORIX USA and its subsidiaries are registered representatives with Lument Securities, LLC. This document has been prepared for institutional and qualified investors only. It has not been filed with FINRA and may not be reproduced, shown, quoted to, or used with members of the public.